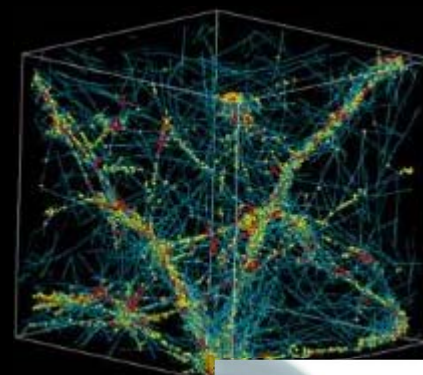
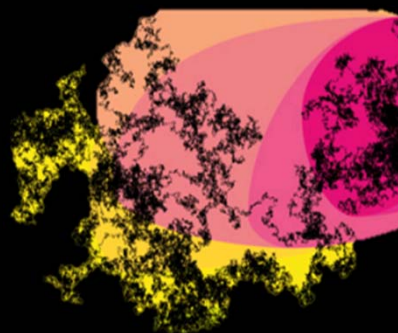


# *Axiomatization of Meaningful Solutions:* *Connecting Cooperative Game Theory to Social* *Network Analysis*

Shang-Hua Teng  
USC



Joint work with Wei Chen (MSR Asia)  
Hanrui Zhang (Duke/CMU)



# ***Game Theory***

## **Two Basic Paradigms**

- **Non-Cooperative Games:**

- competition between individual players

**Solution Concepts:** Nash equilibrium

**Applications:** Market exchange economics

- **Cooperative Games:**

- group of players
- coalitional games

**external enforcement of cooperative behavior**

**Applications:** political science, formation of companies,  
payoffs of coalitions

# ***Data in Cooperative Game Theory***

- **Grand Coalition** - Player Set:  $[N]$
- **Group Utilities:**

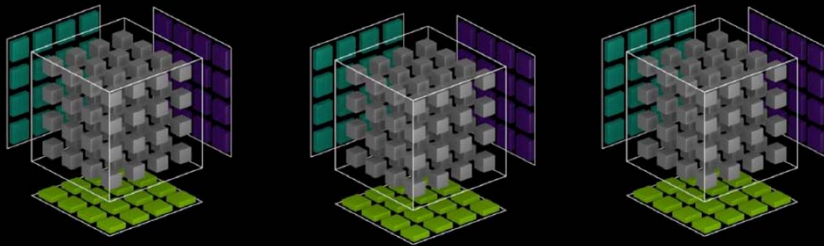
$$\sigma: 2^N \rightarrow \mathbb{R}, \sigma(\emptyset) = 0$$

allocate the payoff

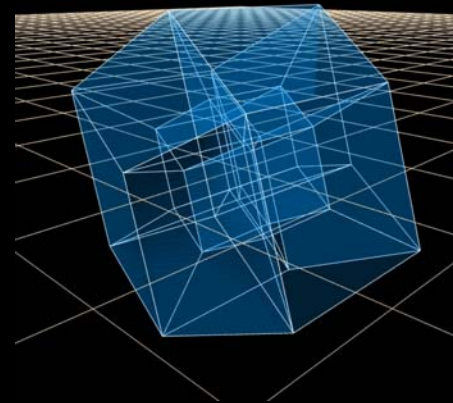
among the players in some fair way

# ***Mathematical Spaces of Data Models***

## **Three-Player Four-Strategy Games**



## **Five-Player Cooperative Games**



# ***Data in Cooperative Game Theory***

- Grand Coalition - Player Set:  $[N]$
- Group Utilities:

$$\sigma: 2^N \rightarrow \mathbb{R}, \sigma(\emptyset) = 0$$

## **Features:**

- Big Model
- Weighted Hypergraphs

## ***A Basic Solution Concept***

- **for measuring Individual contribution to coalition games**
- **for fair allocation of global values**

when given group utilities:

$$\sigma: 2^N \rightarrow \mathbb{R}, \sigma(\emptyset) = 0$$

# ***Dimensionality Reduction***

- **Data - group utilities:**

$$\sigma: 2^N \rightarrow \mathbb{R}, \sigma(\emptyset) = 0,$$

i. e.,  $\mathbb{R}^{2^N}$

- **Solution Concept:**

$$\phi: \mathbb{R}^{2^N} \rightarrow \mathbb{R}$$

# ***Dimensionality Reduction***

- **Data - group utilities:**

$$\sigma: 2^N \rightarrow \mathbb{R}, \sigma(\emptyset) = 0,$$

i. e.,  $\mathbb{R}^{2^N}$

- **Solution Concept:**

$$\phi: \mathbb{R}^{2^N} \rightarrow \mathbb{R}$$

$\phi \in \mathbb{R}^N$



# Shapley Values



$$SV_{\sigma}(k) = E_{\pi} [ \sigma(S_{\pi,k} + k) - \sigma(S_{\pi,k}) ]$$

$S_{\pi,k}$ : players placed before  $k$  according to  $\pi$

**Expected Marginal Contribution**

# *Shapley Values*



Why is this meaningful?

# ***Axiomatic Properties***

- **Efficiency**

$$\sum_k SV_{\sigma}(k) = \sigma([N])$$

- **Symmetry**

if  $\forall S, \sigma(S + i) = \sigma(S + j)$ , then  $SV_{\sigma}(i) = SV_{\sigma}(j)$

- **Linearity**

for any group values  $\sigma$  and  $\tau$ ,  $SV_{\sigma+\tau} = SV_{\sigma} + SV_{\tau}$

- **Null Player**

if  $\forall S, \sigma(S + k) = \sigma(S)$ , then  $SV_{\sigma}(k) = 0$

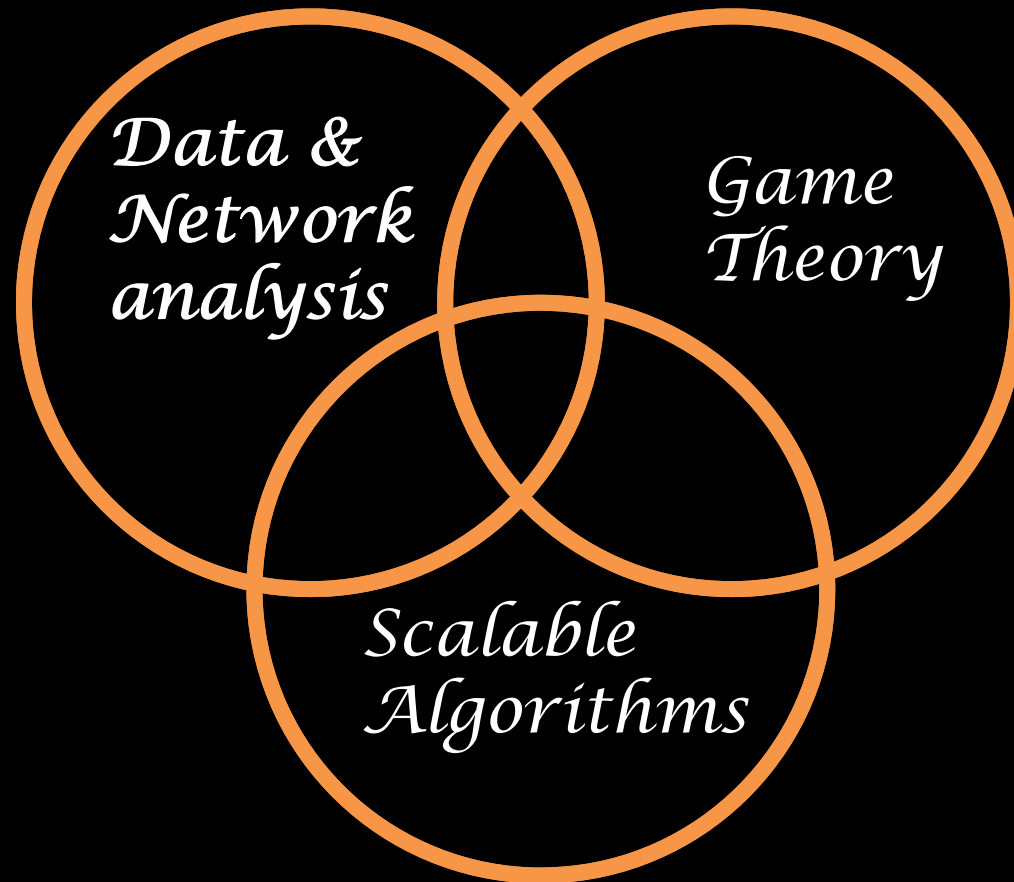
# ***Shapley's Axiomatic Characterization***

$$\phi: \mathbb{R}^{2^N} \rightarrow \mathbb{R}$$

- **Efficiency**
- **Symmetry**
- **Linearity**
- **Null Player**

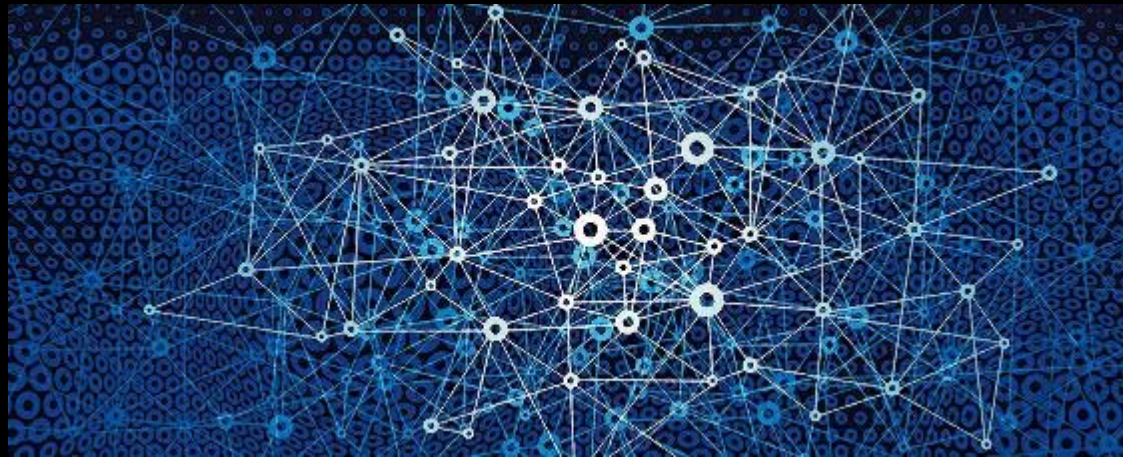


# ***Applications to Data & Network Analysis***

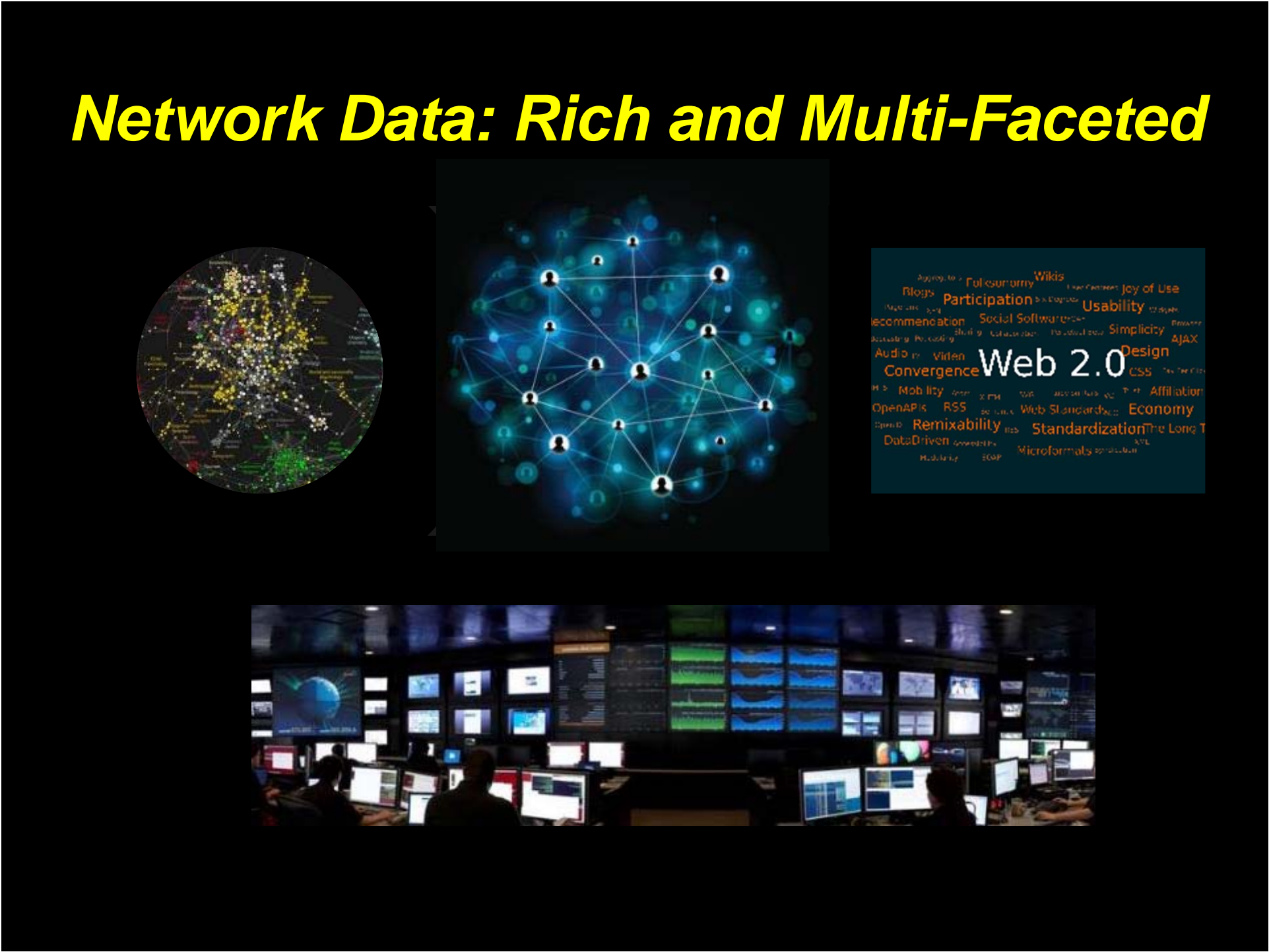
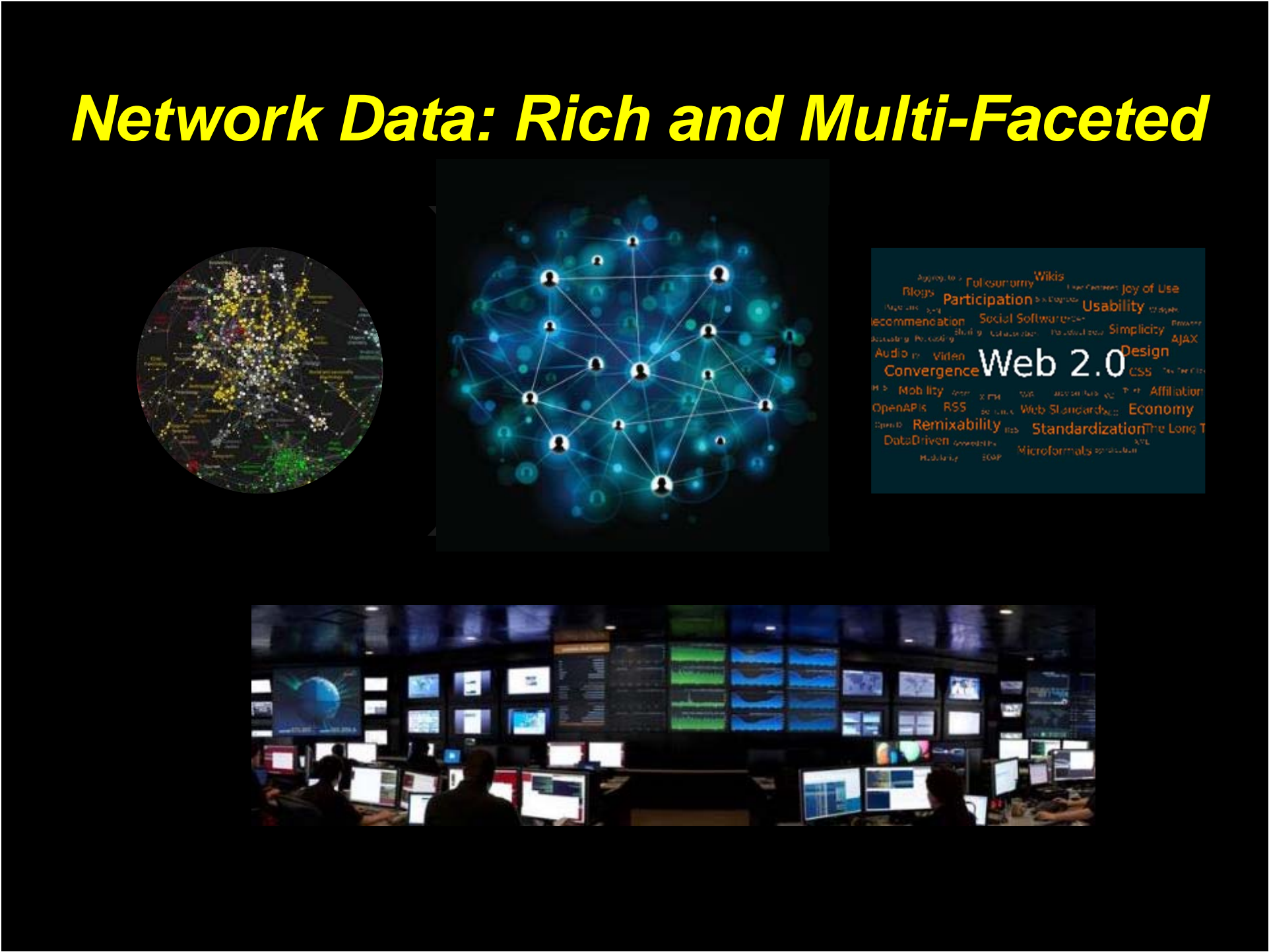
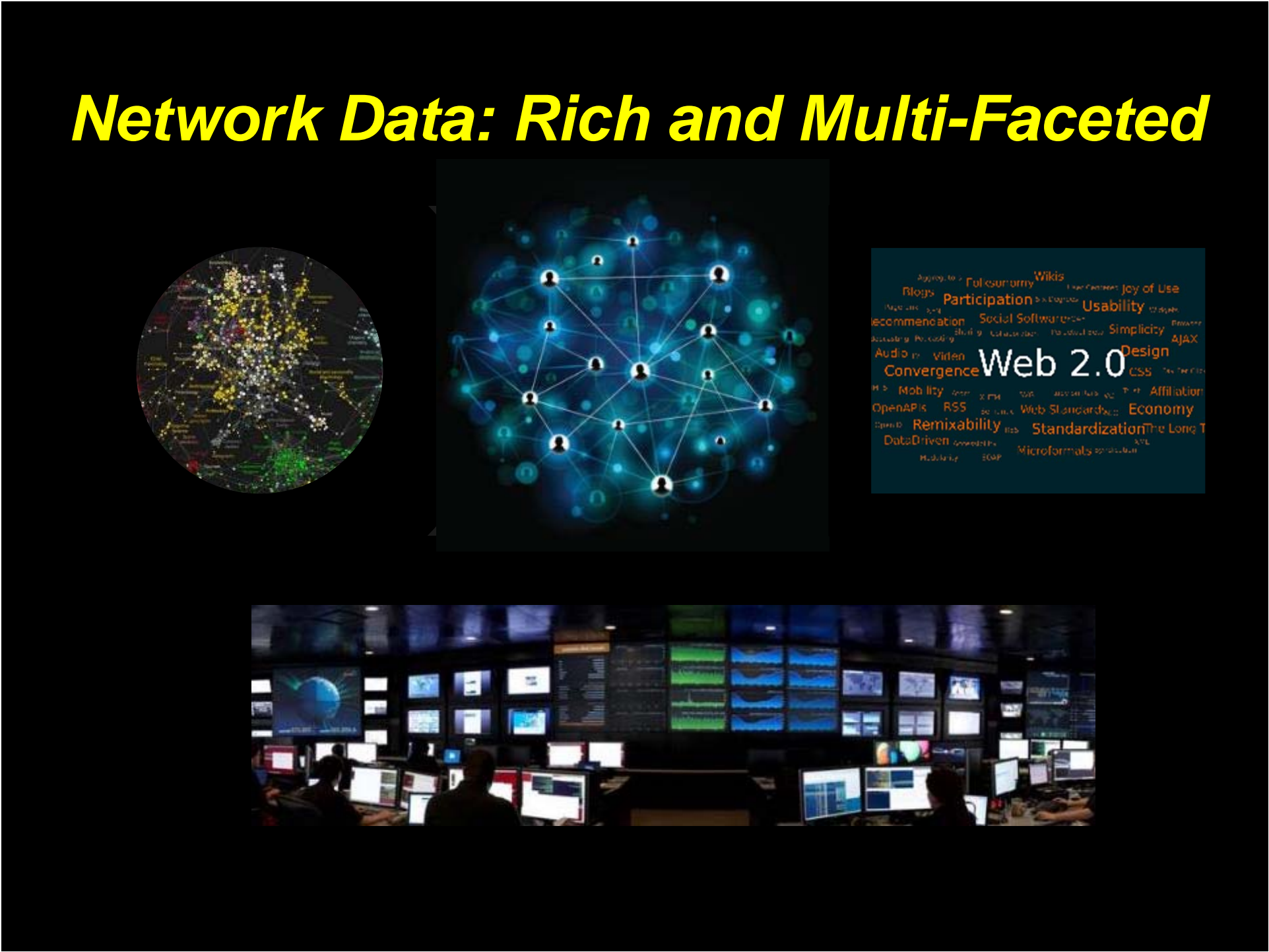
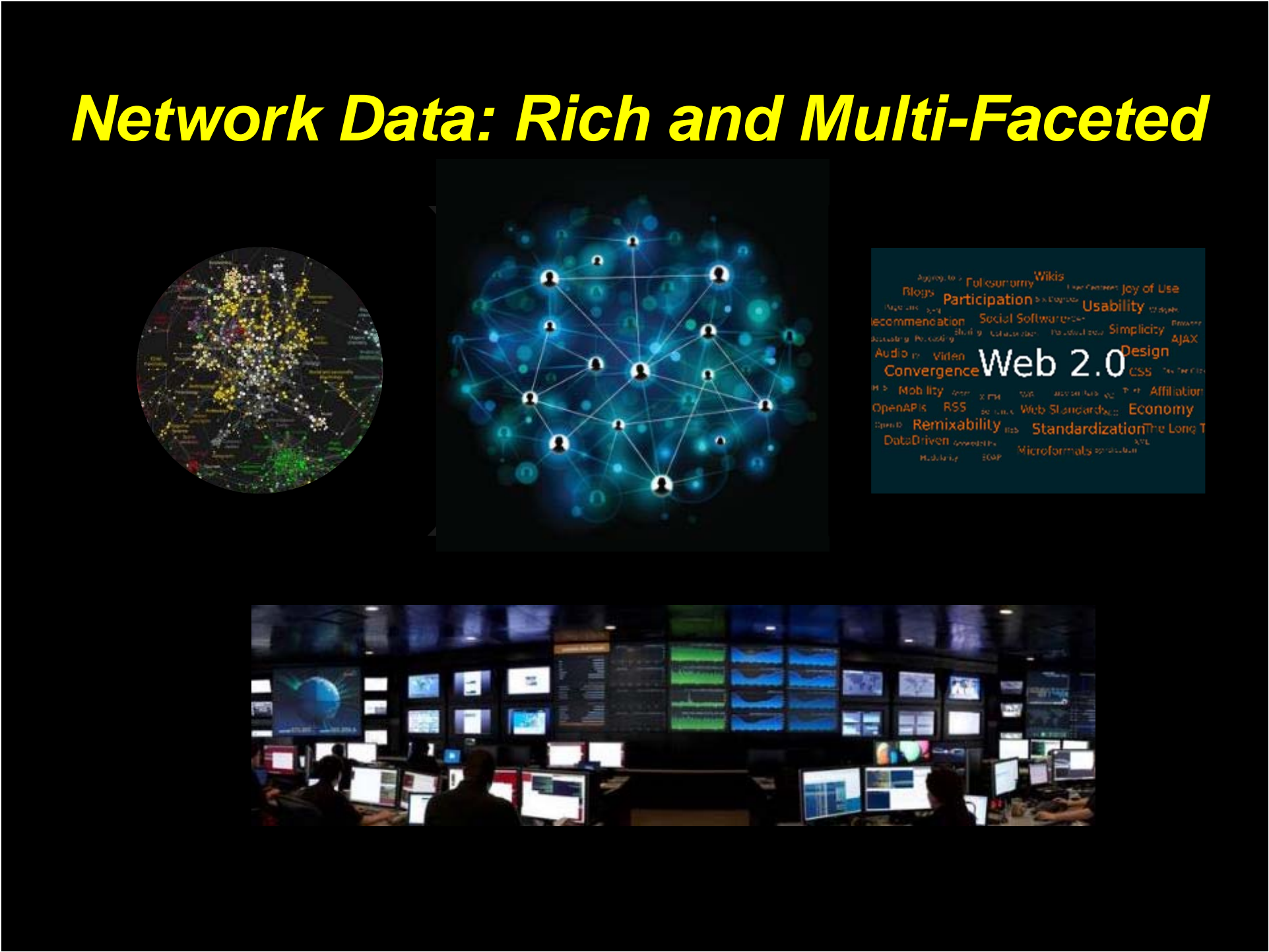


# ***Graph Theory in the Age of Networks***

- Graph Model
  - Nodes: **Webpages, Internet routers, or people**
  - Edges: **links, connections, or friends**



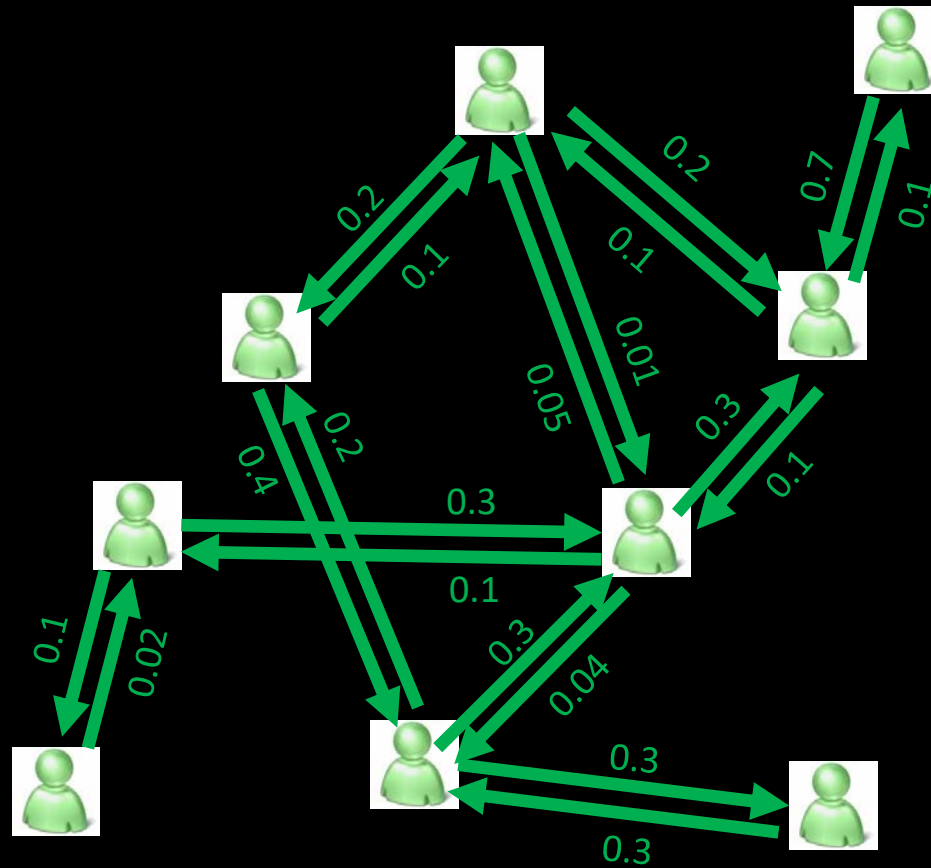
***Networks are more than their graph  
representations***

[illegible]



# *Independent Cascade Model*

Kempe-Kleinberg-Tardos

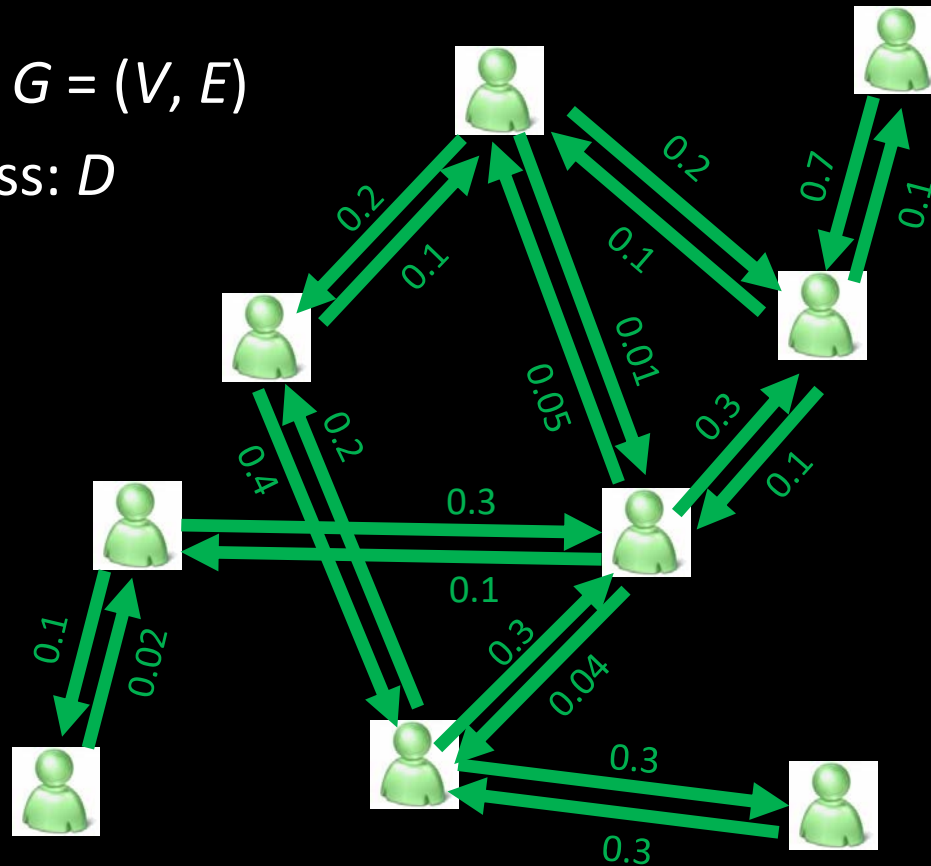


# *Independent Cascade Model*

Kempe-Kleinberg-Tardos

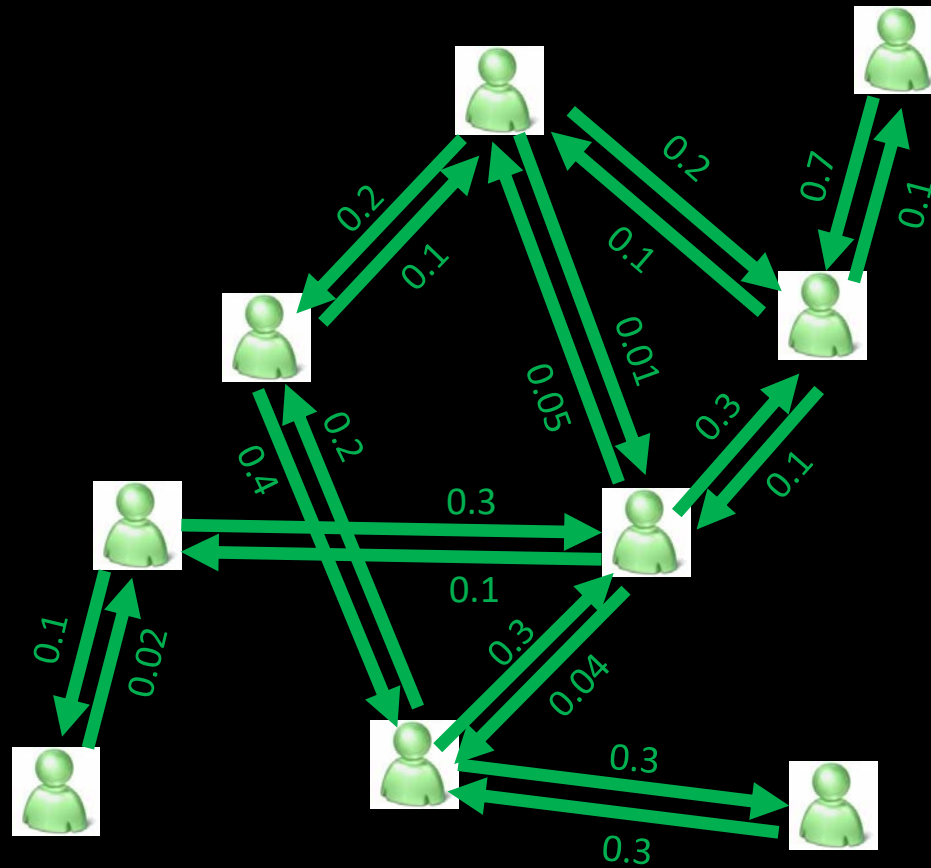
Social Network:  $G = (V, E)$

Influence Process:  $D$



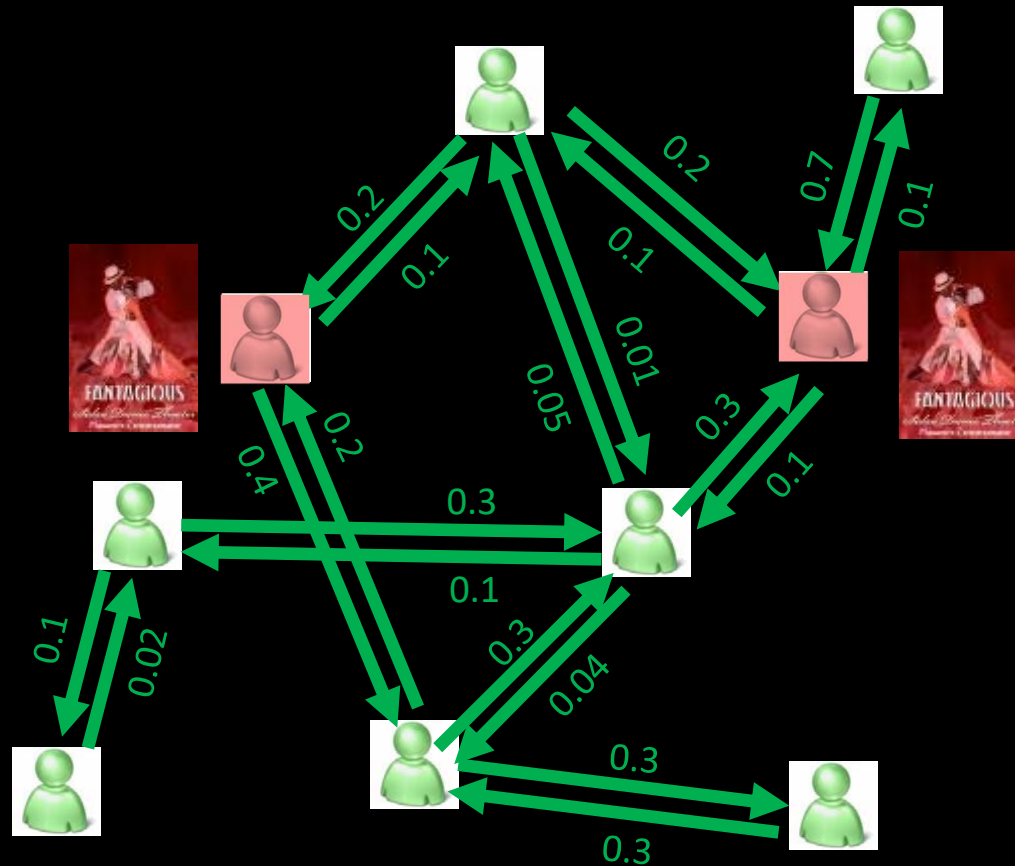
# ***Viral Marketing***

Domingos and Richardson



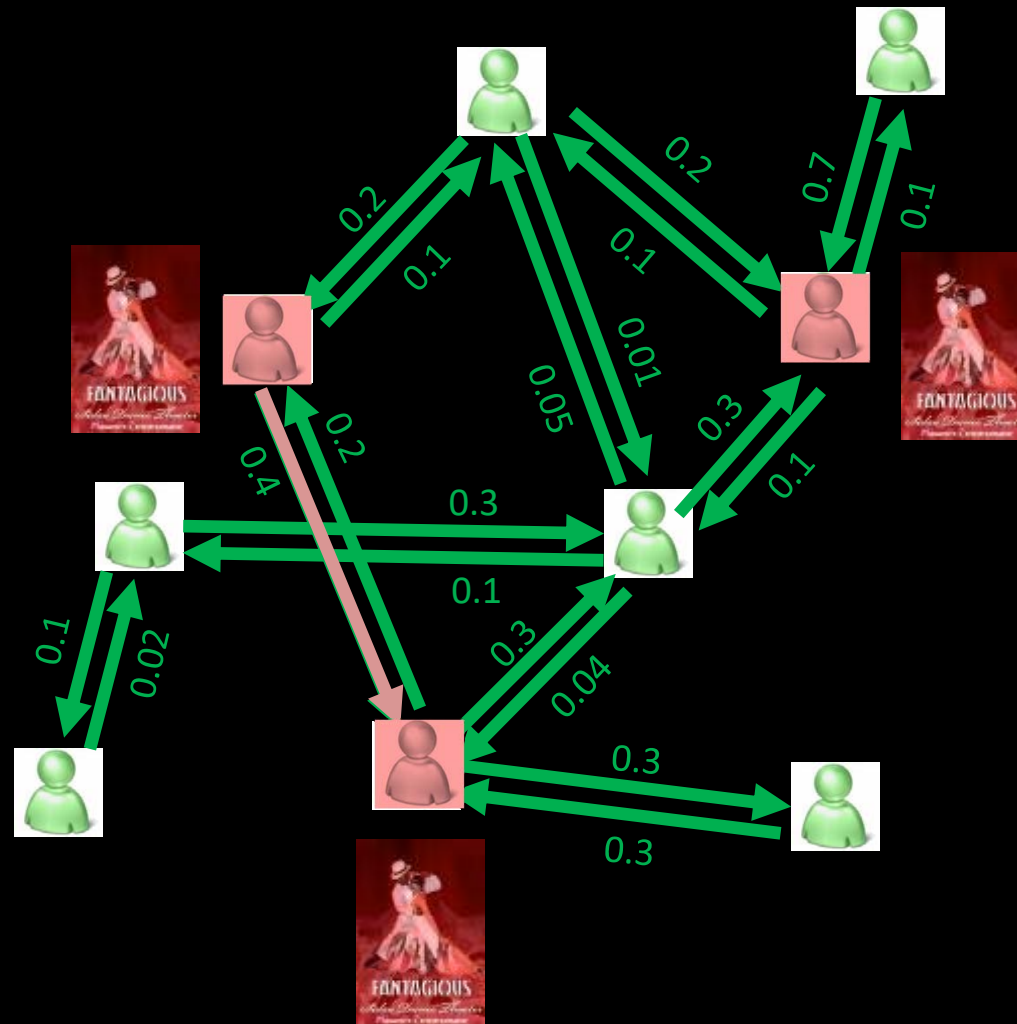
# ***Viral Marketing***

Domingos and Richardson



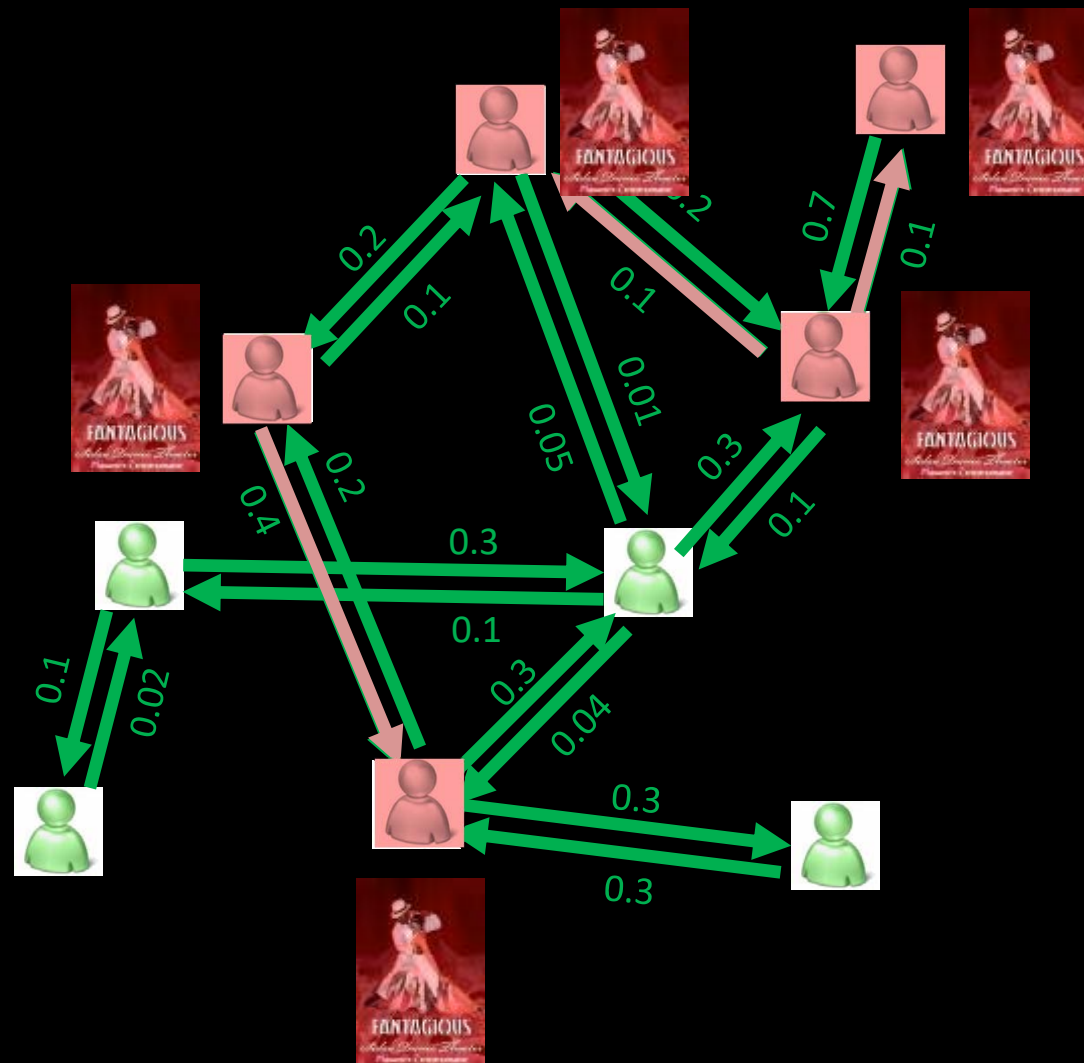
# ***Viral Marketing***

Domingos and Richardson



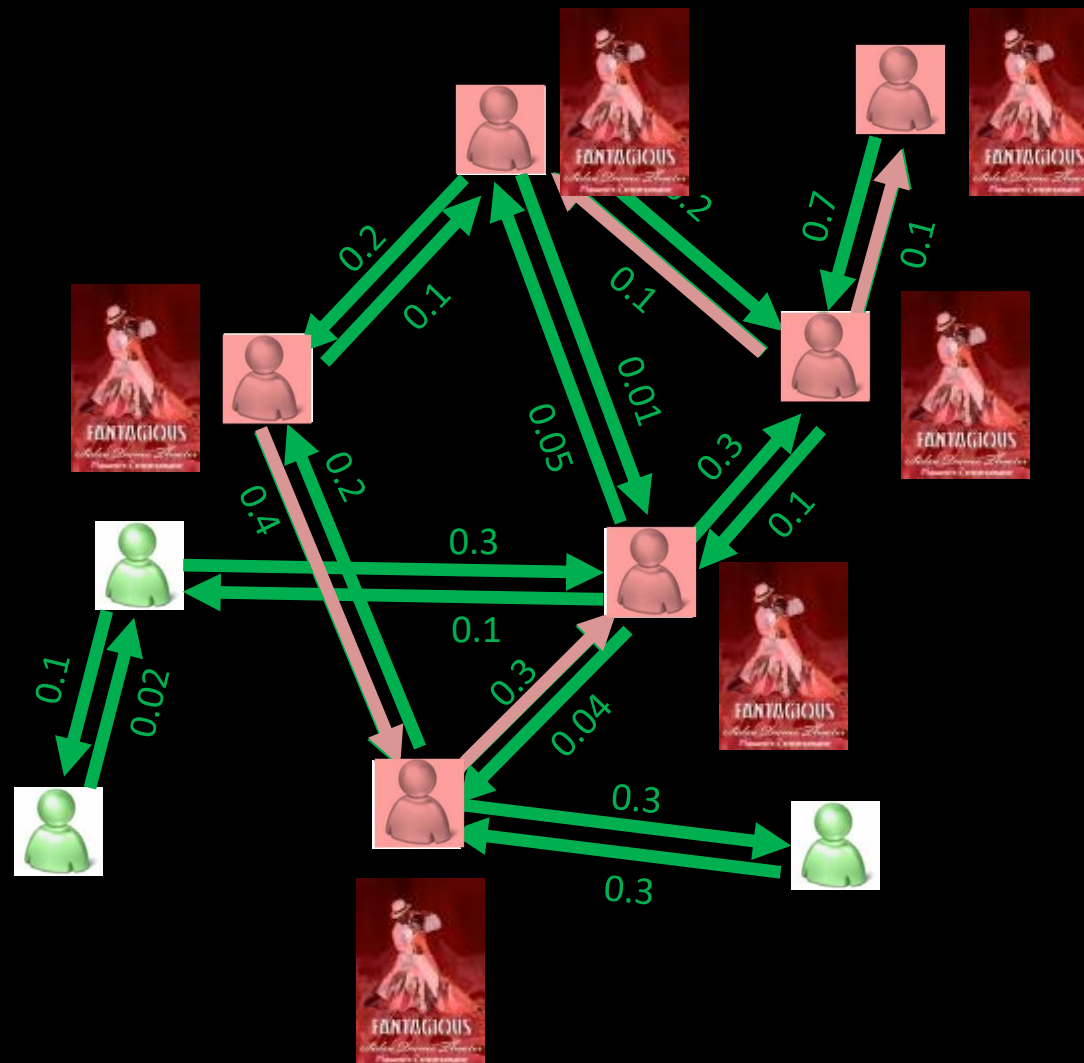
# ***Viral Marketing***

Domingos and Richardson



# ***Viral Marketing***

Domingos and Richardson



# ***Social Influence***





# ***Understanding Multi-Faceted Network Data***

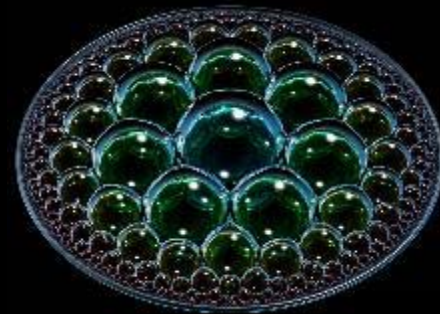
***What is the impact of an influence process on network centrality?***

# *Network Centrality*

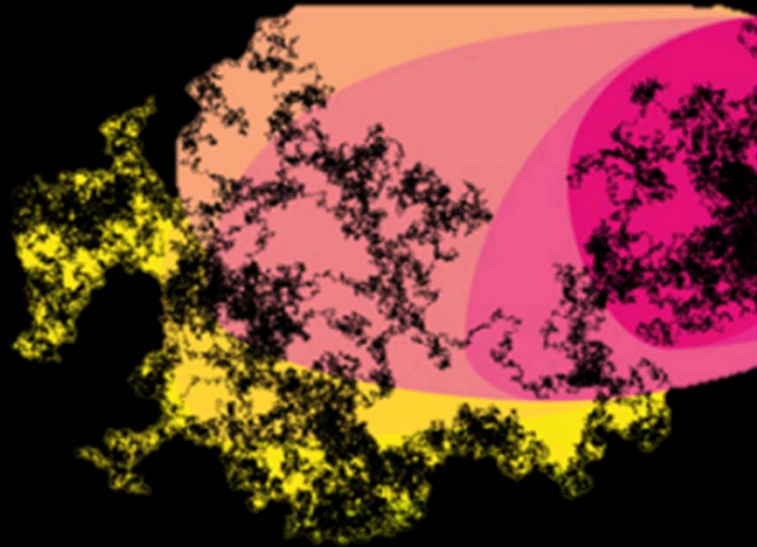
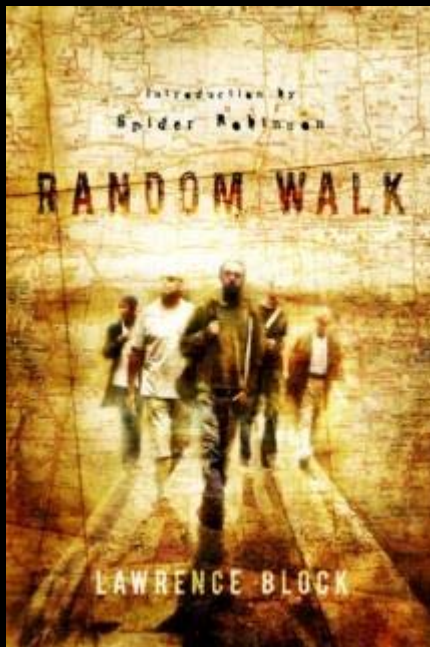
- PageRank



- Betweenness
- Local-Sphere of Influence
- ...

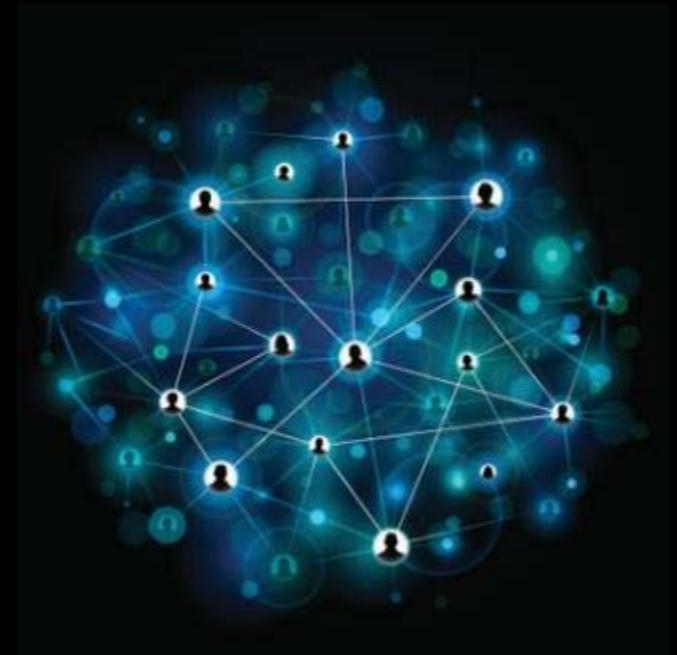


# ***Dynamic Processes over Networks***



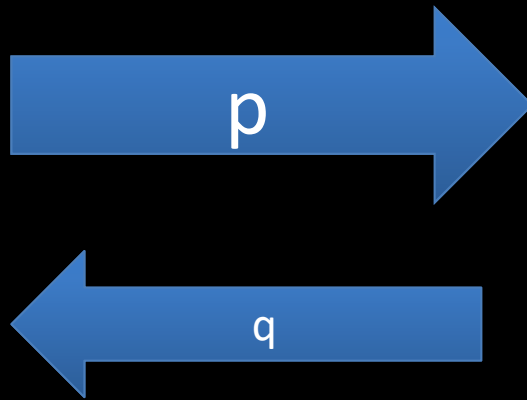
# ***Impact of Influence Dynamics on Network Centrality?***

- Influence Process:  $D$
- Social Network:  $G = (V, E)$

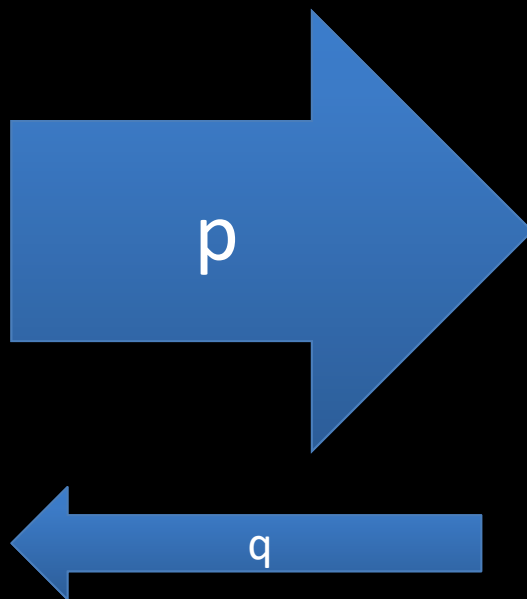


*Static measures may not sufficiently capture social-influence centrality*

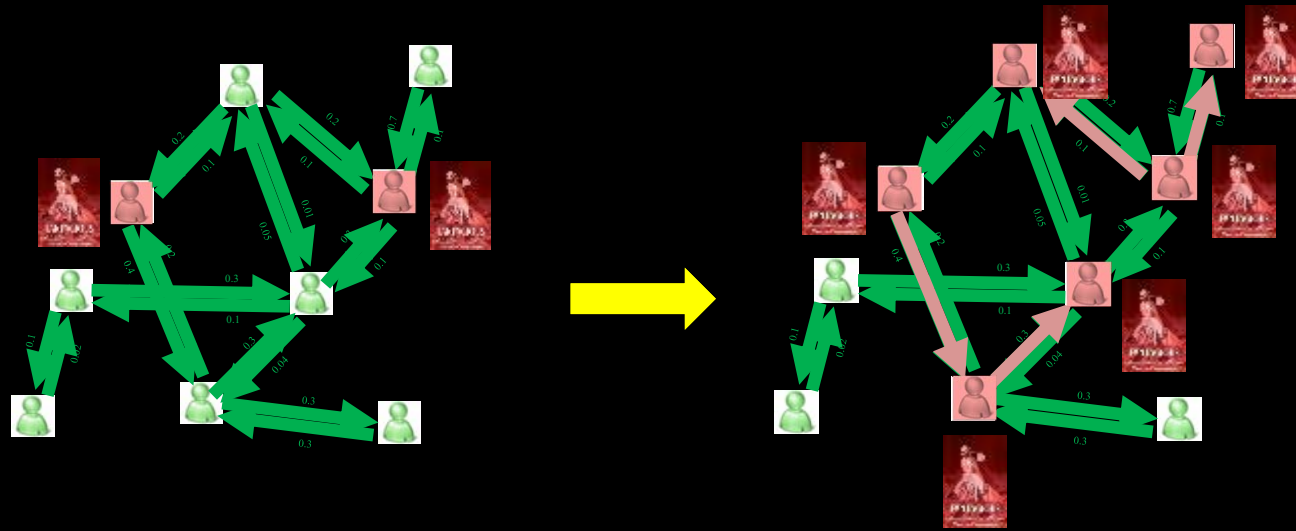
# ***Two-Node Network Influence***



# ***Two-Node Network Influence***



# *The Underlying Interplay*

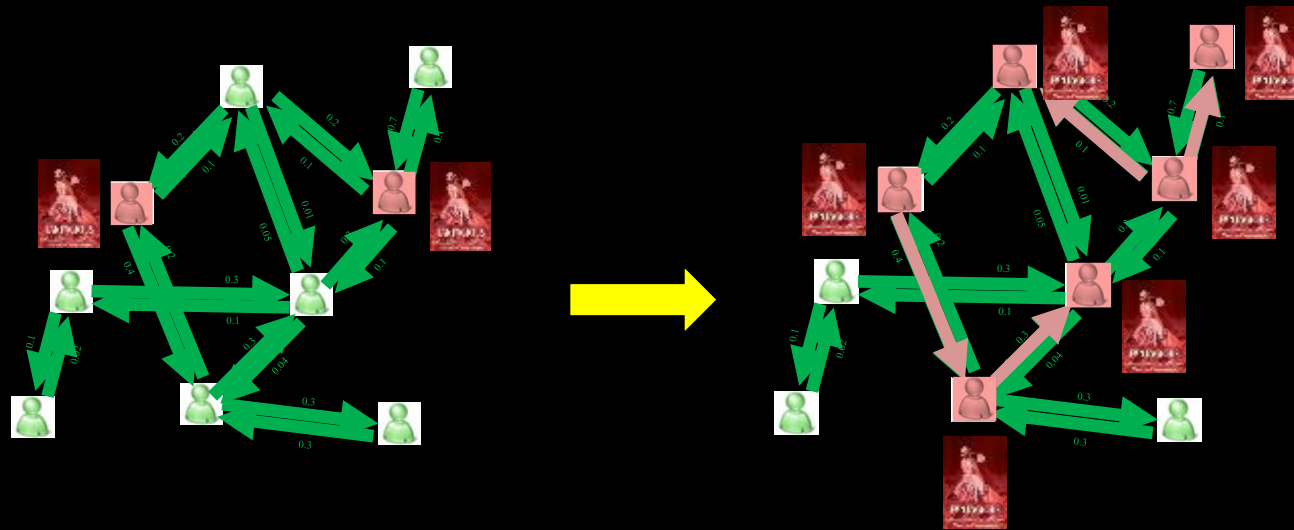


- Probabilistic View: Powerset Networks

$$P_{G,D}[S,T]$$



# *The Underlying Interplay*



- Probabilistic View: Powerset Networks

$$P_{G,D}[S,T]$$

- Utility View: The Influence Spread (KKT)

$$\sigma_{G,D}(S) = \sum (|T| P_{G,D}[S,T])$$

# ***Game Theoretical View of Social Influence***



Social-Influence Cooperative Games:

$$\sigma_{G,D}(S)$$

# Shapley Values



$$SV_{\sigma}(k) = E_{\pi} [ \sigma(S_{\pi,k} + k) - \sigma(S_{\pi,k}) ]$$

$S_{\pi,k}$ : players placed before  $k$  according to  $\pi$

**Expected Marginal Contribution**

# ***Shapley's Axiomatic Characterization***

$$\phi: \mathbb{R}^{2^N} \rightarrow \mathbb{R}$$

- **Efficiency**
- **Symmetry**
- **Linearity**
- **Null Player**



# *A Game-Theoretical Approach*

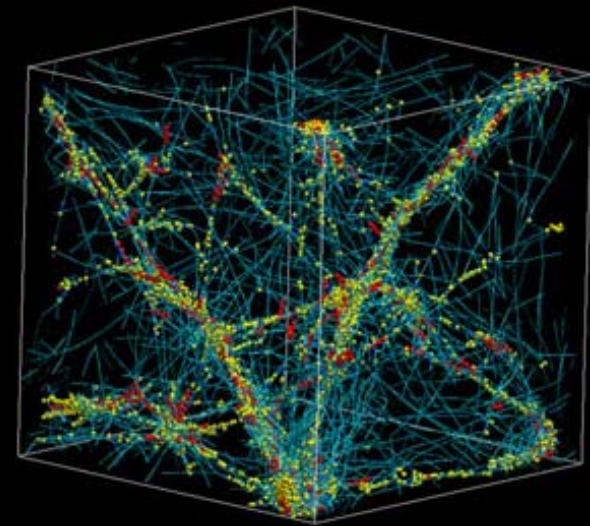
the impact of an influence  
process on network centrality:

- Social-Influence Games:

$$\sigma_{G,D}(S)$$

- Shapley Centrality:

$$[sv_{\sigma}(v)]_v$$



# ***Dimension-Reduction of Network Data***



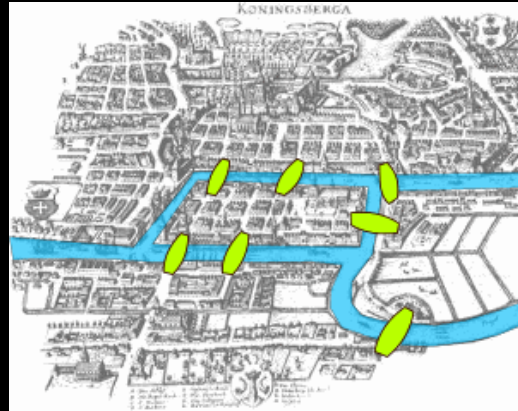
Probabilistic Model

Utility Model

Centrality

**What does the Shapley centrality capture?**

# ***Fantastic Research Problem***



- Graph Theory (Euler, circa 1736)
- Social Influence (1950s, then circ 2002)
- Cooperative Game Theory (1950s)

# ***Network Science in the Age of Big Data***



- Mathematically Meaningful
- Algorithmically Scalable
- Experimentally Validatable



## ***Mathematical Question***

**What does the Shapley value of the cooperative social-influence game reflect?**

## ***Mathematical Question***

**What does the Shapley value of the cooperative social-influence game reflect?**

## ***Axiomatic Characterization***

**Motivated by:**

1. Altman and Tennenholtz: PageRank Axioms
2. Palacios-Huerta and Volij: Intellectual Influence
3. Shapley's Axioms

# ***Representation Theorem***

## **Soundness:**

- *Social-influence Shapley centrality satisfies Axioms 1-6*

## **Completeness:**

- *The solution to Axioms 1-6 is unique*

# ***Influence-Centrality Axioms***

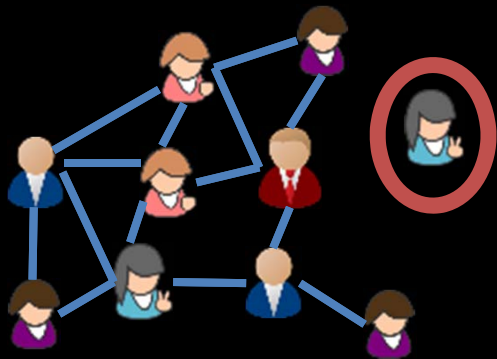
***1. Anonymity: invariant under permutation***

# ***Influence-Centrality Axioms***

1. Anonymity: invariant under permutation
2. ***Normalization: average centrality is 1***

# *Influence-Centrality Axioms*

1. Anonymity: invariant under permutation
2. Normalization: average centrality is 1



## *Isolated Nodes*

$$P_{G,D} [S+u, T+u] = P_{G,D} [S, T]$$

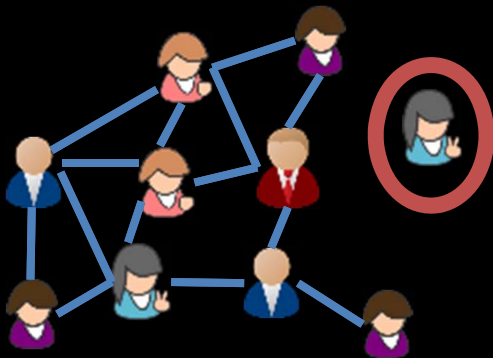


$$P_{G,D} [u, u] = P_{G,D} [ , ] = 1$$

$$P_{G,D} [S, T+u] = 0$$

# ***Influence-Centrality Axioms***

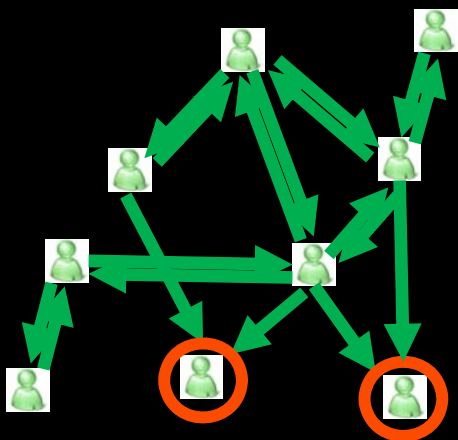
1. Anonymity: invariant under permutation
2. Normalization: average centrality is 1
3. ***Isolated Nodes: centrality of isolated is 1***



# *Influence-Centrality Axioms*

1. Anonymity: invariant under permutation
2. Normalization: average centrality is 1
3. Isolated Nodes: centrality of isolated is 1

## *Sink Node*



$$P_{G,D} [S+u, T+u] =$$

$$P_{G,D} [S, T] + P_{G,D} [S, T+u]$$

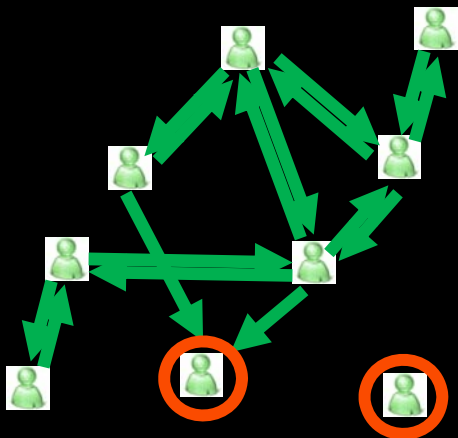


$$P_{G,D} [u, u] = P_{G,D} [ , ] = 1$$



# *Influence-Centrality Axioms*

1. Anonymity: invariant under permutation
2. Normalization: average centrality is 1
3. Isolated Nodes: centrality of isolated is 1

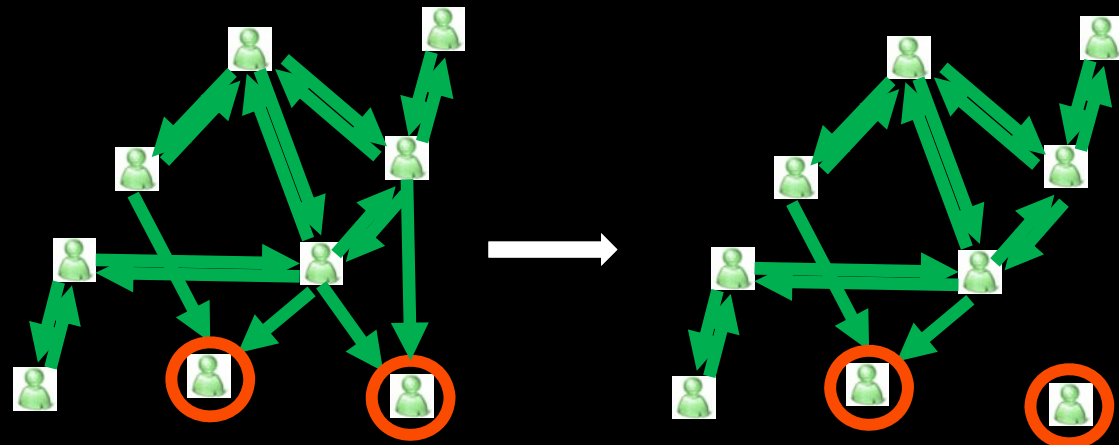


## *Projection of a Sink Node*

$$P_{G \setminus u, D} [S, T] := P_{G, D} [S, T] + P_{G, D} [S, T+u]$$

# ***Influence-Centrality Axioms***

1. Anonymity: invariant under permutation
2. Normalization: average centrality is 1
3. Isolated Node: centrality of isolated is 1
4. ***Independence of Sink Nodes: sink-node projection preserves centrality of other sink nodes***



# ***Bayesian Social Influence***

- Social network:  $G = (V, E)$
- Influence Model:
  - Processes:  $D[1] \dots D[r]$
  - A prior distribution:  $\lambda = (\lambda[1] \dots \lambda[r])$ ,

$$P_{G,D} [S,T] = \sum \lambda[\theta] P_{G,D[\theta]} [S,T]$$

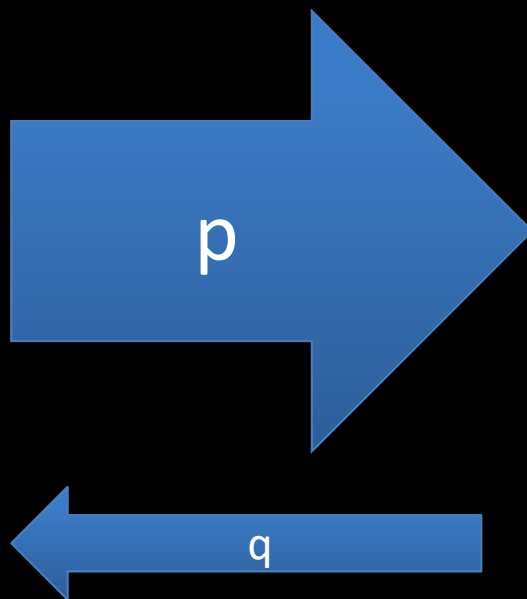
## ***Axiom 5: Bayesian***

- Social network:  $G = (V, E)$
- Influence Model:
  - Processes:  $D[1] \dots D[r]$
  - A prior distribution:  $\lambda = (\lambda[1] \dots \lambda[r])$ ,

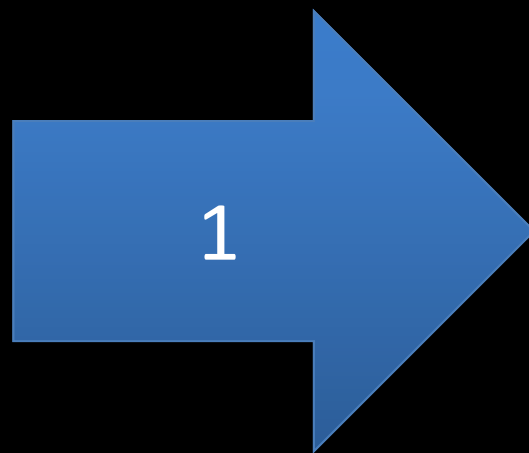
$$P_{G,D} [S,T] = \sum \lambda[\theta] P_{G,D[\theta]} [S,T]$$

***5. Bayesian: social-influence centrality satisfies the linearity-of-expectation principle***

# ***Two-Node Network Influence***



# ***Likely Parent-Child Influence Model***



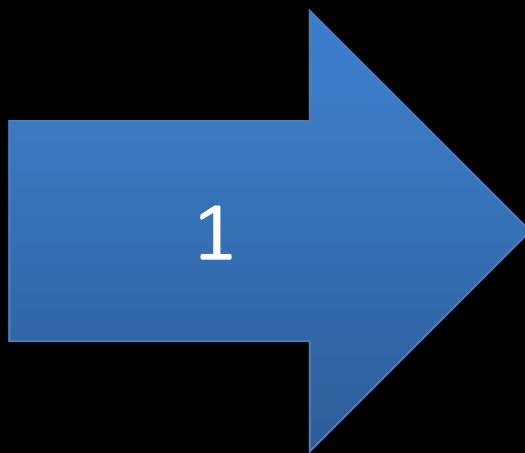
# ***Nash Bargaining***



# ***Nash Bargaining***



$3/2$



$1/2$

$\leftarrow$   
0



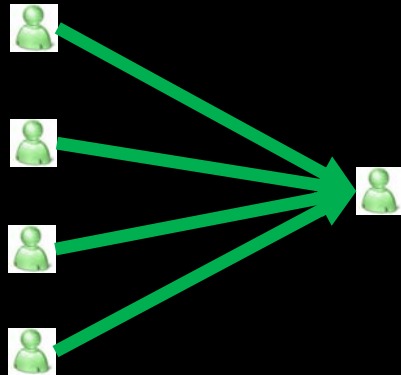
# ***How to Improve Centrality in a Family?***



# ***Two Tiger Parents?***



# Critical Set Instances



- $R, v$

1.  $Pr[R, R+v] = Pr[R+v, R+v] = 1$

2.  $Pr[S, S] = 1$

# ***Bargaining with Two Tiger Parents***





# ***Bargaining with Two Tiger Parents***



## ***Axiom 6: Bargaining with Critical Sets***



***6. Bargaining with Critical Sets: the centrality of  $v$  is  $r/(r+1)$***

## ***Influence-Centrality Axioms***

1. Anonymity: invariant under permutation
2. Normalization: average centrality is 1
3. Isolated Node: centrality of isolated is 1
4. Independence of Sink Nodes: sink-node projection preserves centrality of other sink nodes
5. Bayesian: social-influence centrality satisfies linearity-of-expectation principle
6. Bargaining with Critical Sets: the centrality of  $v$  is  $r/(r+1)$

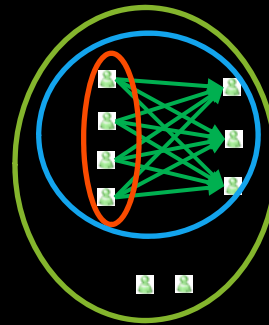
## ***Axiomatic Characterization***

**The social-influence Shapley centrality is the unique centrality measure that satisfies Axioms 1-6.**



# ***Our Proof: Simplicity***

- Following Myerson's proof strategy



- **Vector Space:**  $\{ P_{G,D} [S,T] \}_{S,T}$  (the probability profile)
- **A Full-Rank Basis:** the critical set instances and extensions
- **Linear Maps:** axiom-conforming centrality measures
- **Uniqueness:** for critical set instances and their extensions

# ***Our Proof: Complexity***



- More cares than Myerson's proof of Shapley's theorem
- Our axiomatic framework is based on the *influence model*, rather than on *influence spread*
- The probabilistic profile has *higher dimensionality* than the influence-spread profile

# ***The Space of Social Influences***

Dimensions:

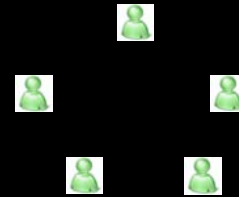


the number of pairs  $(S, T)$  satisfying

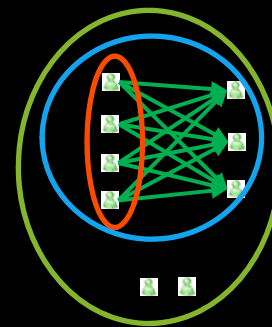
1.  $S \subset T \subseteq V$ , and
2.  $S$  not in  $\{\emptyset, V\}$

# ***The Space of Social Influences***

- Null Instances:



- Basis Instances:



- General Instances:



## *Implied Properties*

- Nondiscrimination (Symmetry) Property:
  - Nodes with same marginal influence-spread profile have the same Shapley centrality
- Independence of Irrelevant Alternatives
  - Disconnected influence components define their own Shapley centrality

# ***Dimension-Reduction of Network Data***



Probabilistic Model

Utility Model

Centrality

- Axiomatic analysis of dimension reduction
- Comparative framework

# ***An Empirically Observed Theorem***

Symmetric Independent Cascade Model

- *G undirected*
- $p_{uv} = p_{vu}$

**Shapley Symmetry of the Symmetric IC Model:**

The Shapley centrality of each node is 1

- *Undirected* live graph
- Principle of *deferred decision*

# ***Shapley Symmetry of the Symmetric IC Model***

At first glance: surprising and counterintuitive

- limitation of the Shapley centrality?
  - independent of both network structure and symmetric IC edge probabilities.
- limitation of the symmetric IC model?
  - The “pair-wise symmetry and independence” condition is an extreme assumption (that rarely holds for real-world influence propagation).



# ***Sheds Light on both Network Influence and Game-Theoretical Centrality***

The Shapley centrality remarkably reveals this symmetry because:

- instead of measuring individual influence spreads in isolation from other nodes
- captures the expected “irreplaceable power” of each node in group influence
- for the symmetric IC model, the equal Shapley centrality exactly points out that all nodes in the network are replaceable if their are equally positioned in a random order

# ***Two Categories of Axioms***

- **Principle Axioms:**
  - Anonymity
  - Bayesian
- **Choice Axioms:**
  - Normalization
  - Isolated Node
  - Independence of Sink Nodes
  - Bargaining with Critical Sets

# ***Two Categories of Axioms***

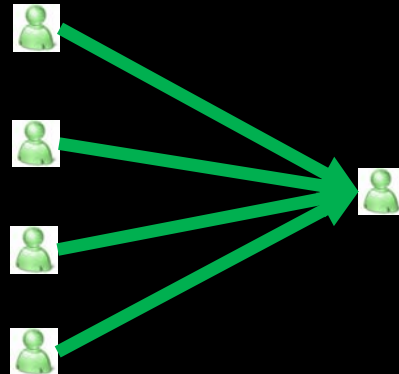
- **Principle Axioms:**

the essence of common desirable properties

- **Choice Axioms:**

succinctly distill the comparative differences between different formulations.

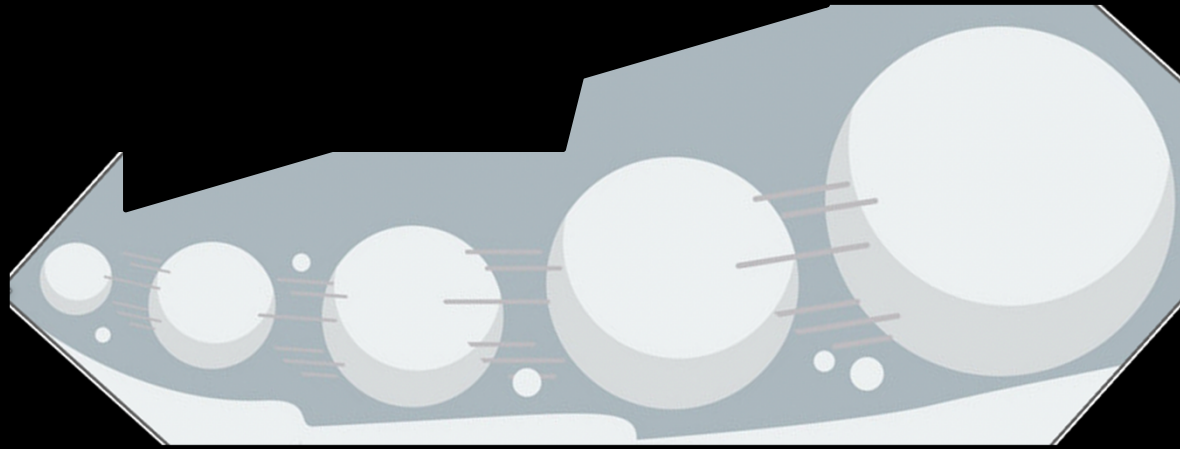
# ***Deterministic Basis for Stochastic Influence***



**Critical Sets: Many to One Influence**

# ***Richer Influence Models***

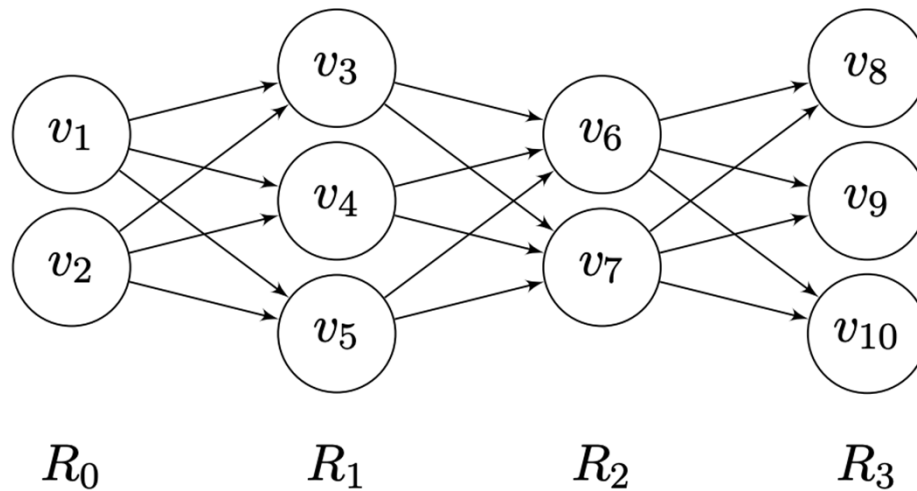
- **Cascading Sequences**



- **Influencing:** Stochastic Cascading Profiles

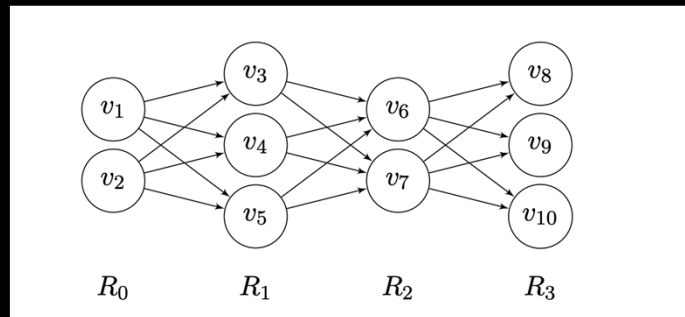
# ***BFS-Propagation***

- Networking Broadcasting**



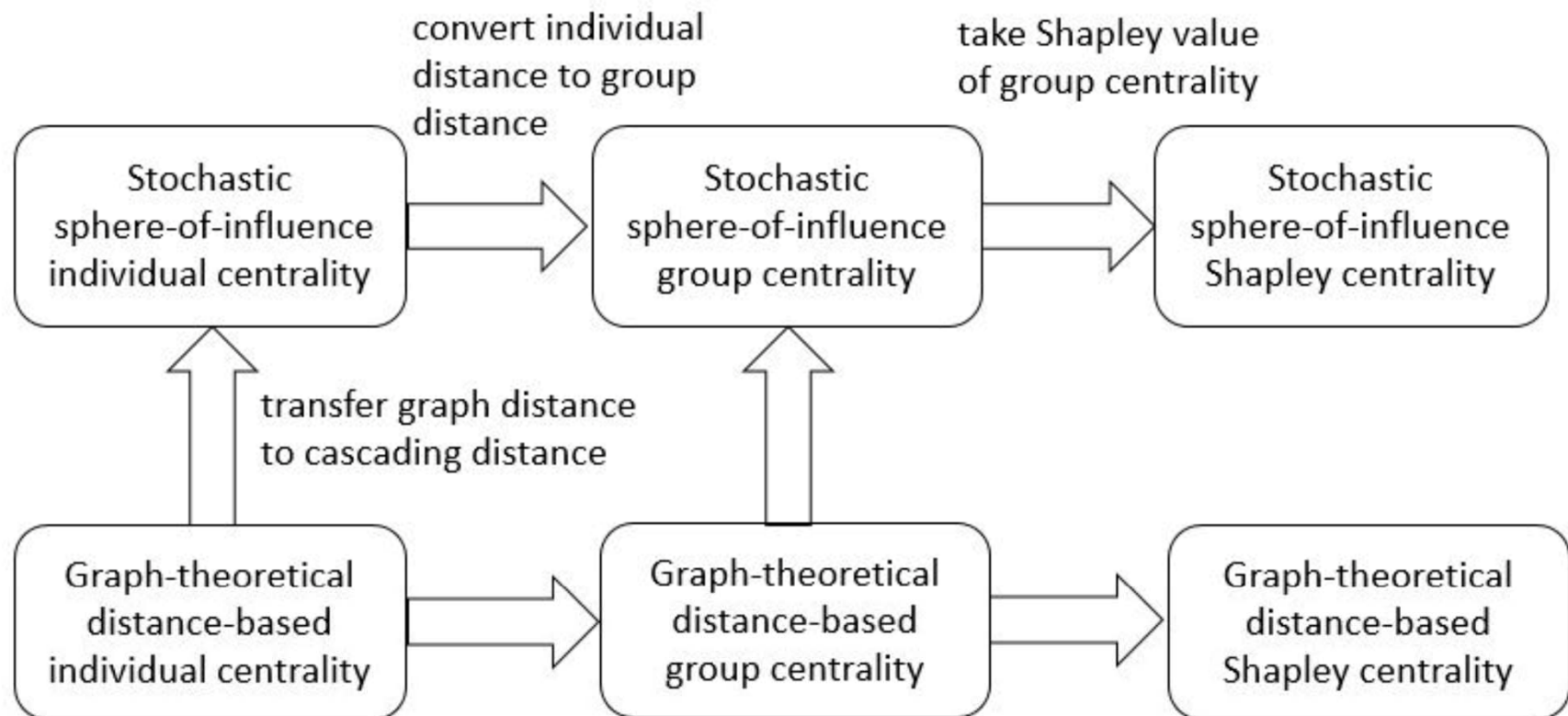
# Graph-Theoretical Basis of Influence Models

**Theorem:** BFS Propagation Profiles form a basis of all stochastic cascading profiles.



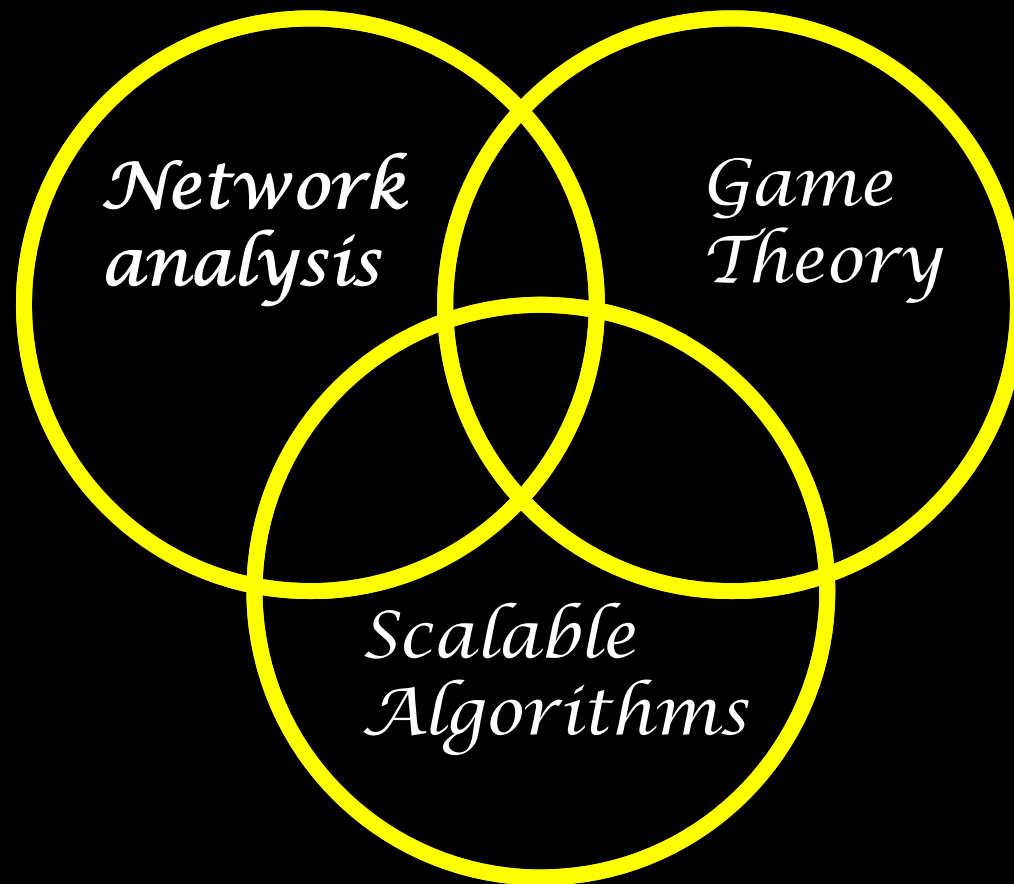
**Axiomatic Characterization:** Under principle Anonymity and Bayesian axioms, the centrality formulation is uniquely characterized by the centrality formulation of layered graphs.

# *A Systematic Road Map*



Road map for the systematic extension of graph-theoretical distance-based centralities to influence-based centralities.





# ***Interplay Between Dynamic Processes and Network Structures***

Shapley centrality:

- Axiomatically characterized by
  - permutation invariance, scaling invariance, Bayesian linearity
  - three simple boundary cases
- Efficient to approximate
- Extensions:
  - Weighted influence models
    - node has different weights, both algorithm and axiomatization can be extended
  - Axiomatization based on influence spread

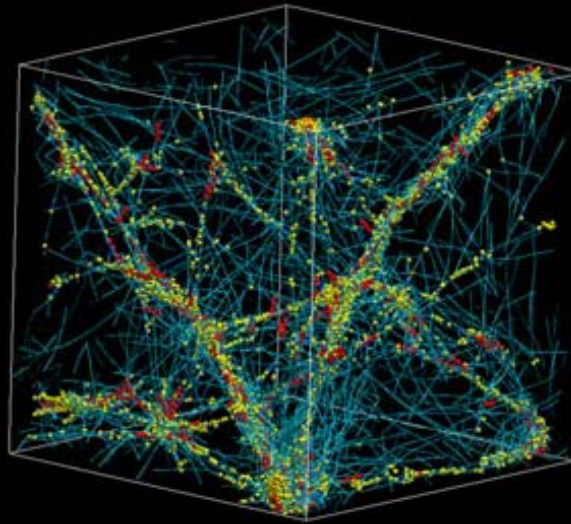
## ***Future Directions***

Broader and deeper understanding of game-theoretical approach to network analysis

- Impact of network dynamics on clusterability
- Community identification
- Bounded rationality

Comprehensive/comparative algorithmic and mathematical framework for network analysis

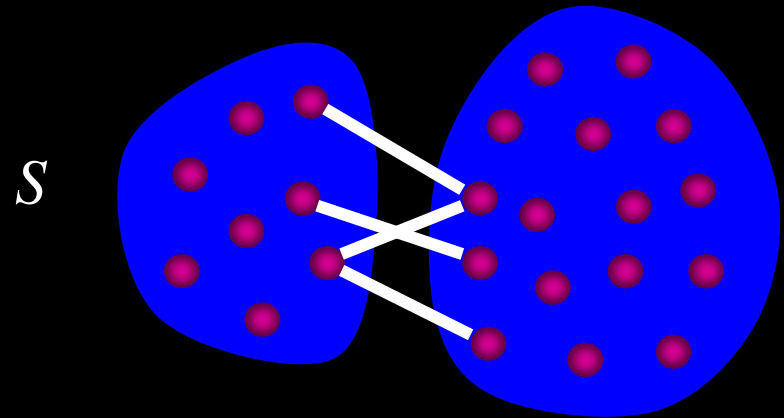
# ***Interplay Between Dynamic Process and Network Structures***



What is the impact on network concepts?

# ***Clusterability and Community Characterization***

- Conductance
- Cut-ratio



- Modularity
- PageRank Modularity

# ***Holy Grail of Network Science***

To understand the *network essence*  
that underlies the observed  
sparse-and-multifaceted network data

*Thank You!*